

COVID-19 Frequently Asked Questions

FOR SELLERS

If you're planning to list your home but are curious how COVID-19 might affect that, here are some answers to frequently asked questions about what to expect when selling at this time.

I was planning to sell my home. Can I still do that?

Yes! The great news is these days there is a lot of technology to assist in virtual meetings as well as virtual tours and even online signatures on important documents like contracts. Work with your REALTOR® to find out what options are available to you. But there's no reason you have to postpone your home selling goals.

Am I still able to meet with a REALTOR® to get started on selling my home?

Yes! Reach out to a REALTOR® to discuss what virtual options are available for meeting. Even if you are not tech savvy, there is likely a simple way to still meet whether on the phone or through a video chat.



How might COVID-19 affect the timeline of my real estate transaction?

With the uncertainty and unprecedented impact of COVID-19, there is always a possibility it could have some effect on your timeline. Many people and services are involved in the transaction, and each is being affected by the rapidly changing COVID-19 situation. However, continue to communicate with your REALTOR® so you know what's going on with your transaction, and be sure to ask any questions you have so you feel confident in what's happening. Your REALTOR® is there to guide you.

Is there anything I should be aware of when moving more of my transaction online?

Beware of scams. If you receive a document for your e-signature, verify with your REALTOR® by phone before signing. And before sending any money online, call your title company using an independently verified number to confirm wiring instructions.



What kinds of safety precautions can be taken when potential buyers tour my home?

Work with your REALTOR® to determine the sanitation protocol you are comfortable with when allowing potential buyers to tour your home. This can include requesting that anyone who comes into the home wash their hands or use hand sanitizer. You may also talk to your REALTOR® to determine if it's possible for the buyer to take a virtual tour first before seeing it in person.

Are REALTORS® practicing social distancing? How might this affect me?

Your health and safety is a priority to your REALTOR®, and your REALTOR® will practice social distancing in line with the recommendations from health officials. This really shouldn't affect your transaction. The only effect you may notice is your REALTOR® may refrain from shaking your hand.

