

# San Antonio Board of Realtors MLS

MLS Report for: November 2019

## Single Family

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
2,448	2,407	2%	\$263,723	\$257,966	2%	\$230,600	\$225,600	2%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
126	122	4%	59	61	-3%	3,138	10,147	2,205

## Condominium and Townhomes

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
51	59	-14%	\$211,435	\$150,450	41%	\$140,000	\$122,500	14%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
176	132	34%	110	85	29%	75	322	49

## Multifamily

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
32	30	7%	\$267,061	\$226,850	18%	\$268,800	\$207,100	30%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
107	96	11%	65	49	33%	42	189	36

## Residential Lots & Acreage

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
236	256	-8%	\$93,458	\$90,568	3%	\$68,100	\$67,600	1%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			167	164	2%	388	3,243	189

Note: Current month sales are preliminary

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## Residential Rental

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
1,135	1,031	10%	\$1,466	\$1,439	2%			
Price/ 100 Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
83	78	7%	53	54	-2%	1,244	2,383	986

## Commercial

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
26	25	4%	\$261,165	\$358,601	-27%	\$65,000	\$262,500	-75%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			204	211	-3%	73	777	20

## Commercial Land

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
11	14	-21%	\$554,859	\$418,439	33%	\$500,000	\$130,000	285%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			154	473	-67%	40	541	6

## Rural Farms & Ranches

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
43	38	13%	\$741,732	\$786,525	-6%	\$487,500	\$440,000	11%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			133	198	-33%	50	574	39

Note: Current month sales are preliminary

## San Antonio Board of Realtors MLS

MLS Year-to-Date Report for: November 2019

### Single Family

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
31,561	29,869	6%	\$269,182	\$259,434	4%	\$233,400	\$225,400	4%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
126	120	5%	58	57	2%	44,504	10,129	29,496

### Condominium and Townhomes

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
698	747	-7%	\$191,096	\$174,485	10%	\$133,600	\$130,900	2%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
155	142	9%	71	74	-4%	1,049	298	619

### Multifamily

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
418	383	9%	\$305,527	\$275,736	11%	\$292,600	\$249,500	17%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
114	101	13%	53	56	-5%	663	176	382

### Residential Lots & Acreage

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
2,990	2,950	1%	\$89,137	\$89,413	0%	\$61,000	\$58,500	4%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			179	188	-4%	5,109	3,307	2,779

## San Antonio Board of Realtors MLS

MLS Year-to-Date Report for: November 2019

### Residential Rental

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
13,797	13,328	4%	\$1,488	\$1,464	2%			
Price/ 100 Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
40	81	-51%	49	50	-2%	16,582	1,978	13,581

### Commercial

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
293	301	-3%	\$302,294	\$278,241	9%	\$164,000	\$185,600	-12%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			196	173	13%	1,009	779	237

### Commercial Land

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
110	119	-8%	\$400,680	\$357,379	12%	\$212,500	\$158,300	34%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			353	394	-11%	420	522	70

### Rural Farms & Ranches

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
407	320	27%	\$742,826	\$799,615	-7%	\$456,400	\$452,900	1%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			174	167	4%	881	602	346

# San Antonio Board of Realtors MLS

## Sales Closed by Area for: November 2019

### Single Family

Year	Month	Sales	Average Sales Price	Median Sales Price	Sales Price per Sqft	Sold to List Price	Coop Sales	New Listings	Active Listings	Pending Sales	DOM	Estimated Days-to-Sell
<b>Area: 1</b>												
2018	Nov	293	\$258,289	\$247,900	\$109	98%	90%	352	1,006	248	62	47
2019	Nov	294	\$268,469	\$248,400	\$117	99%	92%	387	1,203	293	69	53
<b>Area: 2</b>												
2018	Nov	108	\$182,719	\$175,800	\$97	99%	86%	123	238	78	36	29
2019	Nov	108	\$190,477	\$189,500	\$100	99%	91%	147	279	85	38	36
<b>Area: 3</b>												
2018	Nov	82	\$182,500	\$179,000	\$102	99%	91%	100	217	78	34	31
2019	Nov	116	\$199,007	\$192,700	\$112	99%	93%	116	205	85	36	29
<b>Area: 4</b>												
2018	Nov	96	\$218,788	\$209,100	\$110	98%	94%	119	239	70	42	37
2019	Nov	95	\$232,036	\$217,400	\$120	98%	92%	90	196	81	38	29
<b>Area: 5</b>												
2018	Nov	36	\$296,407	\$275,000	\$132	97%	89%	40	150	20	58	47
2019	Nov	31	\$333,934	\$295,000	\$138	98%	97%	67	173	40	50	59
<b>Area: 6</b>												
2018	Nov	55	\$413,528	\$318,800	\$161	96%	85%	59	201	25	59	48
2019	Nov	46	\$335,357	\$334,200	\$133	97%	93%	72	191	47	60	48
<b>Area: 7</b>												
2018	Nov	40	\$103,339	\$100,000	\$72	96%	80%	56	127	31	43	51
2019	Nov	35	\$109,354	\$105,000	\$91	97%	97%	74	158	43	43	55
<b>Area: 8</b>												
2018	Nov	35	\$163,269	\$149,400	\$102	97%	77%	52	127	27	53	43
2019	Nov	32	\$189,932	\$176,000	\$121	97%	91%	64	155	41	44	53
<b>Area: 9</b>												
2018	Nov	51	\$274,064	\$173,000	\$158	96%	90%	67	216	43	58	57
2019	Nov	43	\$316,368	\$233,300	\$174	97%	84%	70	229	40	62	65
<b>Area: 10</b>												
2018	Nov	88	\$426,893	\$385,700	\$145	97%	90%	131	584	84	101	75
2019	Nov	98	\$424,753	\$400,000	\$140	98%	85%	124	572	85	72	76
<b>Area: 11</b>												
2018	Nov	12	\$229,708	\$140,000	\$144	98%	83%	41	109	15	40	134
2019	Nov	12	\$537,227	\$425,000	\$245	95%	92%	11	67	7	79	74
<b>Area: 12</b>												
2018	Nov	32	\$146,768	\$116,700	\$112	96%	81%	45	122	20	115	75
2019	Nov	29	\$149,622	\$137,500	\$118	95%	86%	59	184	31	60	112
<b>Area: 13</b>												
2018	Nov	45	\$459,459	\$370,800	\$196	95%	78%	68	250	26	82	63
2019	Nov	48	\$340,380	\$342,300	\$169	96%	83%	65	281	48	70	71
<b>Area: 14</b>												
2018	Nov	57	\$225,708	\$225,000	\$112	98%	93%	80	180	58	39	34
2019	Nov	79	\$229,054	\$230,600	\$110	98%	86%	79	197	59	47	35
<b>Area: 15</b>												
2018	Nov	76	\$177,841	\$170,000	\$104	99%	93%	77	168	64	49	32
2019	Nov	73	\$192,904	\$185,600	\$110	98%	90%	74	190	63	52	35
<b>Area: 16</b>												
2018	Nov	89	\$186,425	\$181,700	\$99	98%	87%	108	212	75	51	33
2019	Nov	93	\$186,404	\$183,900	\$100	98%	87%	113	245	80	37	35

Note: Current month data are preliminary

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## Sales Closed by Area for: November 2019

### Single Family

Year	Month	Sales	Average Sales Price	Median Sales Price	Sales Price per Sqft	Sold to List Price	Coop Sales	New Listings	Active Listings	Pending Sales	DOM	Estimated Days-to-Sell
<b>Area: 17</b>												
2018	Nov	152	\$196,144	\$181,200	\$97	98%	89%	176	417	136	46	43
2019	Nov	138	\$193,622	\$184,100	\$106	98%	92%	176	543	132	48	50
<b>Area: 18</b>												
2018	Nov	179	\$332,966	\$311,000	\$122	98%	91%	296	955	161	67	60
2019	Nov	185	\$357,428	\$335,600	\$128	98%	90%	213	826	166	77	50
<b>Area: 19</b>												
2018	Nov	64	\$136,186	\$134,000	\$96	97%	92%	64	155	37	39	39
2019	Nov	49	\$144,331	\$146,700	\$98	97%	90%	75	200	49	35	56
<b>Area: 20</b>												
2018	Nov	59	\$190,331	\$179,300	\$116	98%	85%	71	195	43	47	57
2019	Nov	82	\$188,928	\$188,500	\$109	99%	94%	90	295	66	37	67
<b>Area: 21</b>												
2018	Nov	19	\$122,218	\$127,500	\$92	96%	89%	28	76	30	50	45
2019	Nov	27	\$131,813	\$143,800	\$101	98%	81%	34	84	27	24	43
<b>Area: 22</b>												
2018	Nov	37	\$107,952	\$107,900	\$90	97%	81%	44	103	28	47	50
2019	Nov	47	\$134,233	\$133,300	\$100	97%	83%	40	175	35	69	71
<b>Area: 23</b>												
2018	Nov	66	\$185,189	\$186,000	\$99	99%	89%	99	207	64	62	48
2019	Nov	67	\$186,355	\$186,200	\$115	99%	88%	88	217	61	42	42
<b>Area: 24</b>												
2018	Nov	28	\$252,225	\$240,000	\$138	95%	71%	31	146	16	168	100
2019	Nov	20	\$269,258	\$225,000	\$152	94%	75%	37	141	13	37	97
<b>Area: 25</b>												
2018	Nov	35	\$547,179	\$387,500	\$204	96%	89%	53	322	43	108	97
2019	Nov	46	\$586,318	\$450,000	\$210	97%	85%	68	335	41	90	87
<b>Area: 26</b>												
2018	Nov	170	\$366,229	\$341,000	\$149	98%	90%	228	827	136	73	64
2019	Nov	198	\$338,086	\$308,300	\$150	98%	85%	247	940	174	82	67
<b>Area: 27</b>												
2018	Nov	246	\$250,280	\$240,000	\$114	97%	89%	249	775	176	61	46
2019	Nov	207	\$256,666	\$239,300	\$121	98%	89%	223	856	188	64	50
<b>Area: 28</b>												
2018	Nov	63	\$269,473	\$269,400	\$129	97%	75%	64	194	28	77	60
2019	Nov	42	\$326,537	\$311,500	\$151	99%	83%	63	218	30	75	72
<b>Area: 29</b>												
2018	Nov	20	\$198,410	\$190,000	\$105	97%	85%	38	126	8	74	70
2019	Nov	20	\$223,984	\$208,300	\$119	95%	75%	28	124	23	82	71
<b>Area: 30</b>												
2018	Nov	23	\$274,126	\$275,000	\$126	97%	91%	53	154	34	40	64
2019	Nov	44	\$286,780	\$272,900	\$126	99%	91%	67	208	42	68	64
<b>Area: 31</b>												
2018	Nov	51	\$361,639	\$259,400	\$165	93%	71%	80	456	47	101	130
2019	Nov	43	\$284,856	\$238,900	\$132	96%	77%	77	460	30	109	115

Note: Current month data are preliminary