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San Antonio Area Home Sales Figures Steady as Summer Ends

San Antonio Board of REALTORS® Reports on Latest Housing Market Activity

San Antonio – Home sales leveled out after the summer boom, while still moving steadily for this time of year. September reported 3,651 homes sold, no change from this same month last year according to the Multiple Listing Service Report from the San Antonio Board of REALTORS® (SABOR) which reports on all areas contained within the MLS. Both average and median sales prices showed increases of 15 percent, with an average sales price of \$351,379 and a median of \$296,900. The month ended with 1.8 months of inventory available, indicating a continued sellers' market.

"Home sales are still moving quickly, which is good news for sellers. Typically, homes are selling within 27 days, but there is still a lot of opportunity for buyers. September reported over 6,000 active listings and 3,808 new listings," said Cher Miculka, SABOR's 2021 Chairman of the Board. "That means there are still a lot of properties available so get with your REALTOR® to discuss your options."

The majority of homes sold in September still fell in the mid-range of \$200,000 to \$500,000, with those homes making up almost 73 percent of the market. Another 13.39 percent of the market were homes priced under \$200,000 and the market over \$500,000 made up the remaining 13.59 percent of sales.

Bexar County fared similarly in September. A total of 2,574 homes sold in September, a 0.4 percent year-over-year increase. Meanwhile, the average sales price of a home in the county rose to \$322,007, a 12.1 percent increase, and the median rose 15.6 percent to \$282,000.

In Texas last month, 34,424 homes were sold, a slight decrease of 1.4 percent from 2020. The state average increased 15.7 percent to \$380,170 while the median rose 16.5 percent to \$311,000. The state reported just 1.6 months of inventory available.

SABOR Multiple Listing Service Report: Home Sales Recap

	September 2019	September 2020	September 2021
Total Month Sales	2,725	3,651	3,651 (no change)
Average Price	\$270,147	\$310,202	\$351,379 (15% increase)
Median Price	\$237,200	\$261,200	\$296,900 (15% increase)

^{*}Percentage increases are based on a year-over-year comparison.

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About SABOR:

The San Antonio Board of REALTORS® is the largest professional trade association in San Antonio and represents over 14,000 REALTOR® members. SABOR's membership services ten counties including Bexar, Atascosa, Frio, Karnes, Kendall, LaSalle, McMullen, Medina, Uvalde and Wilson. SABOR is one of over 1,200 local boards and 54 state and territory organizations of REALTORS® nationwide that make up the National Association of REALTORS® (NAR).