

Current Month: December 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	2,410	-3%	\$900,850,582	-3%	\$373,797	0%	\$319,113	0%
Condominiums and Townhomes	41	0%	\$10,303,871	-24%	\$251,314	-24%	\$186,250	-1%
Multifamily	35	-3%	\$16,990,137	2%	\$485,432	5%	\$450,000	-6%
Residential Lots & Acreage	190	8%	\$28,890,589	1%	\$152,056	-6%	\$109,000	-3%
Residential Rental	1,098	3%	\$1,964,629	2%	\$1,789	-1%	\$1,700	0%
Commercial	24	-31%	\$10,035,855	-51%	\$418,161	-29%	\$305,000	-19%
Commercial Land	7	-22%	\$1,720,000	-48%	\$245,714	-33%	\$250,000	-16%
Rural Farms & Ranches	30	-14%	\$40,922,789	-13%	\$1,364,093	2%	\$715,500	19%
<u>Existing Home</u>								
Single Family	1,454	-10%	\$543,071,823	-7%	\$373,502	4%	\$306,000	2%
Condominiums and Townhomes	39	-3%	\$9,558,095	-28%	\$245,079	-27%	\$182,500	-3%
Multifamily	28	-3%	\$13,767,608	7%	\$491,700	11%	\$450,000	13%
Residential Rental	987	9%	\$1,753,154	8%	\$1,776	-1%	\$1,700	0%
Commercial	24	-31%	\$10,035,855	-51%	\$418,161	-29%	\$305,000	-19%
Commercial Land	7	-22%	\$1,720,000	-48%	\$245,714	-33%	\$250,000	-16%
Rural Farms & Ranches	30	-12%	\$40,922,789	-12%	\$1,364,093	-1%	\$715,500	18%
<u>New Construction</u>								
Single Family	956	12%	\$357,778,328	5%	\$374,245	-6%	\$329,990	-5%
Condominiums and Townhomes	2	100%	\$727,072	168%	\$363,536	34%	\$363,536	34%
Multifamily	7	0%	\$3,215,217	-15%	\$459,317	-15%	\$469,500	-6%
Residential Rental	111	-32%	\$211,563	-31%	\$1,906	1%	\$1,750	0%

* Closed listing counts are preliminary.

Current Month: December 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$177	0%	73	20%	1,941	0%	2,771	19%	11,741	22%
Condominiums and Townhomes	\$207	-5%	63	40%	19	-49%	67	31%	324	42%
Multifamily	\$173	2%	69	11%	20	-38%	52	27%	241	49%
Residential Lots & Acreage	\$61	35%	128	54%	148	-10%	369	-9%	3,680	23%
Residential Rental	\$109	-3%	58	38%	969	-2%	1,386	0%	3,682	48%
Commercial	\$98	-45%	140	4%	16	-6%	73	11%	710	9%
Commercial Land	\$16	-80%	185	-49%	4	-56%	19	-37%	409	0%
Rural Farms & Ranches	\$564	-14%	91	26%	21	-19%	70	13%	774	43%
<u>Existing Home</u>										
Single Family	\$176	3%	59	31%	1,051	-21%	1,692	3%	7,192	25%
Condominiums and Townhomes	\$197	-10%	61	45%	19	-47%	65	41%	298	51%
Multifamily	\$161	-2%	69	15%	17	-41%	46	44%	193	52%
Residential Rental	\$109	-3%	58	38%	879	2%	1,199	4%	3,175	51%
Commercial	\$98	-45%	140	4%	16	-6%	69	5%	678	8%
Commercial Land	\$16	-80%	185	-49%	4	-56%	19	-37%	409	0%
Rural Farms & Ranches	\$564	-14%	91	26%	19	-21%	68	31%	755	45%
<u>New Construction</u>										
Single Family	\$177	-5%	94	4%	890	49%	1,079	55%	4,549	19%
Condominiums and Townhomes	\$387	146%	91	-32%	-	-100%	2	-60%	26	-16%
Multifamily	\$221	17%	72	0%	3	0%	6	-33%	48	37%
Residential Rental	\$113	-2%	60	33%	90	-29%	187	-19%	507	28%

* Rental Price/Sqft is shown as price/100 Sqft.

Year-to-Date as of December 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	33,427	-9%	\$12,471,375,636	-10%	\$373,093	-2%	\$314,950	-2%
Condominiums and Townhomes	743	-21%	\$195,900,792	-17%	\$263,662	4%	\$200,000	7%
Multifamily	375	-32%	\$157,148,792	-30%	\$419,063	3%	\$392,500	3%
Residential Lots & Acreage	2,861	-29%	\$446,298,502	-31%	\$155,994	-2%	\$114,500	-5%
Residential Rental	15,692	14%	\$29,002,340	15%	\$1,848	2%	\$1,750	0%
Commercial	358	-24%	\$157,429,398	-28%	\$439,747	-5%	\$215,000	-19%
Commercial Land	113	-29%	\$55,396,720	-49%	\$490,236	-28%	\$285,000	-5%
Rural Farms & Ranches	410	-23%	\$450,024,953	-25%	\$1,097,622	-3%	\$615,000	-15%
<u>Existing Home</u>								
Single Family	21,620	-23%	\$8,146,893,413	-23%	\$376,822	0%	\$310,000	-3%
Condominiums and Townhomes	715	-20%	\$184,255,558	-16%	\$257,700	4%	\$195,000	6%
Multifamily	304	-29%	\$119,922,080	-28%	\$394,481	3%	\$340,000	7%
Residential Rental	14,014	15%	\$25,789,053	17%	\$1,840	2%	\$1,750	0%
Commercial	346	-26%	\$156,448,317	-27%	\$452,163	-2%	\$225,000	-13%
Commercial Land	113	-29%	\$55,396,720	-49%	\$490,236	-28%	\$285,000	-5%
Rural Farms & Ranches	396	-24%	\$437,494,743	-26%	\$1,104,785	-3%	\$645,000	-12%
<u>New Construction</u>								
Single Family	11,809	39%	\$4,325,005,690	33%	\$366,247	-4%	\$318,999	-4%
Condominiums and Townhomes	28	-33%	\$11,627,348	-26%	\$415,262	11%	\$401,747	9%
Multifamily	71	-40%	\$37,258,670	-36%	\$524,770	7%	\$490,500	2%
Residential Rental	1,678	3%	\$3,213,324	1%	\$1,915	-2%	\$1,800	-3%
Commercial	12	300%	\$1,018,328	-73%	\$84,861	-93%	\$4,275	-100%
Rural Farms & Ranches	14	100%	\$12,537,373	193%	\$895,527	47%	\$158,987	-73%

* Closed listing counts are preliminary until 12 month revision.

Year-to-Date as of December 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$178	-2%	67	86%	33,101	-5%	47,899	0%	10,816	48%
Condominiums and Townhomes	\$218	9%	62	35%	718	-20%	1,206	5%	288	40%
Multifamily	\$158	-3%	61	42%	401	-21%	886	11%	242	58%
Residential Lots & Acreage	\$43	13%	110	47%	2,851	-26%	7,041	-3%	3,597	45%
Residential Rental	\$113	1%	43	48%	15,645	12%	20,953	21%	3,173	75%
Commercial	\$133	-11%	137	-14%	358	-20%	1,231	13%	724	15%
Commercial Land	\$163	40%	202	-19%	100	-34%	478	-3%	439	8%
Rural Farms & Ranches	\$561	-13%	115	5%	413	-15%	1,318	12%	695	49%
<u>Existing Home</u>										
Single Family	\$178	-1%	51	82%	21,374	-21%	33,267	-9%	6,839	41%
Condominiums and Townhomes	\$214	8%	63	40%	692	-20%	1,104	3%	260	46%
Multifamily	\$152	-4%	59	23%	322	-23%	720	11%	193	54%
Residential Rental	\$112	1%	42	50%	13,985	14%	18,536	22%	2,713	76%
Commercial	\$135	-10%	139	-13%	346	-23%	1,181	12%	691	14%
Commercial Land	\$163	40%	202	-19%	100	-34%	478	-3%	439	8%
Rural Farms & Ranches	\$558	-13%	115	4%	398	-17%	1,290	12%	678	48%
<u>New Construction</u>										
Single Family	\$179	-6%	94	45%	11,727	51%	14,632	29%	3,976	61%
Condominiums and Townhomes	\$339	32%	51	-7%	26	-26%	102	42%	27	4%
Multifamily	\$186	3%	72	177%	79	-12%	166	14%	49	81%
Residential Rental	\$117	-1%	54	35%	1,660	1%	2,417	12%	460	73%
Commercial	\$74	22%	70	23%	12	500%	50	92%	32	68%
Rural Farms & Ranches	\$699	-10%	133	166%	15	88%	28	8%	16	220%

* Rental Price/Sqft is shown as price/100 Sqft.

Closed Listings by Month as of December 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	New Listings	Active Listings	Pending Listings	DOM	Close to Orig. List Price
2021	Jan	2,531	\$299,224	\$255,000	\$141	3,316	5,393	3,368	45	97.7%
2021	Feb	2,425	\$311,107	\$260,000	\$145	2,646	4,641	2,777	50	98.2%
2021	Mar	3,469	\$314,579	\$264,900	\$146	3,780	4,240	3,849	44	99.0%
2021	Apr	3,431	\$330,264	\$273,500	\$151	4,138	4,394	3,663	37	100.0%
2021	May	3,631	\$338,786	\$278,750	\$155	4,155	4,456	3,782	33	101.0%
2021	Jun	3,994	\$341,160	\$286,000	\$156	4,497	4,746	3,655	25	101.6%
2021	Jul	3,884	\$349,082	\$294,900	\$161	4,884	5,603	3,525	24	101.9%
2021	Aug	3,754	\$348,605	\$295,000	\$162	4,674	6,072	3,733	23	100.8%
2021	Sep	3,628	\$346,951	\$295,000	\$163	3,812	5,910	3,314	27	99.8%
2021	Oct	3,265	\$354,523	\$300,000	\$165	3,883	5,966	3,394	28	99.1%
2021	Nov	3,035	\$357,257	\$301,000	\$167	3,316	5,422	3,113	31	99.0%
2021	Dec	3,532	\$359,023	\$305,000	\$171	2,796	4,812	2,794	34	98.9%
2022	Jan	2,499	\$348,752	\$300,000	\$169	3,193	4,416	3,272	34	98.9%
2022	Feb	2,748	\$356,807	\$305,000	\$175	3,467	4,158	3,196	38	99.5%
2022	Mar	3,566	\$368,872	\$315,000	\$181	3,812	4,006	3,494	36	100.5%
2022	Apr	3,343	\$387,309	\$322,000	\$183	4,294	4,643	3,326	30	101.8%
2022	May	3,592	\$388,655	\$335,000	\$186	4,635	5,535	3,359	27	101.5%
2022	Jun	3,691	\$397,076	\$340,000	\$189	5,408	7,160	3,174	29	101.0%
2022	Jul	3,304	\$387,591	\$329,000	\$185	5,134	8,788	3,015	28	99.5%
2022	Aug	3,309	\$387,575	\$325,500	\$185	4,605	9,222	3,156	31	97.6%
2022	Sep	3,226	\$385,097	\$325,000	\$185	4,114	9,798	2,532	42	96.6%
2022	Oct	2,616	\$377,815	\$320,000	\$182	4,005	10,333	2,395	45	95.7%
2022	Nov	2,293	\$369,763	\$314,900	\$179	3,000	10,250	2,066	52	94.3%
2022	Dec	2,475	\$373,465	\$319,878	\$177	2,338	9,593	1,933	61	93.5%
2023	Jan	1,820	\$364,677	\$307,000	\$175	3,383	9,628	2,746	69	93.0%
2023	Feb	2,375	\$359,145	\$305,000	\$175	3,554	9,657	2,736	72	93.4%
2023	Mar	3,142	\$363,062	\$311,286	\$176	4,039	9,279	3,404	74	93.9%
2023	Apr	2,966	\$366,364	\$315,000	\$178	4,153	9,507	3,326	71	94.5%
2023	May	3,592	\$378,574	\$315,000	\$180	4,608	9,926	3,166	65	94.9%
2023	Jun	3,457	\$387,755	\$318,000	\$181	4,691	10,443	3,174	64	95.0%
2023	Jul	2,987	\$383,165	\$320,000	\$182	4,281	10,925	2,761	58	95.2%
2023	Aug	3,138	\$381,596	\$319,970	\$180	4,603	11,437	2,779	58	94.7%
2023	Sep	2,648	\$380,486	\$314,950	\$179	4,479	12,271	2,423	65	94.0%
2023	Oct	2,463	\$370,248	\$313,950	\$178	3,859	12,505	2,412	67	93.4%
2023	Nov	2,429	\$355,522	\$295,000	\$174	3,478	12,482	2,233	67	92.3%
2023	Dec	2,410	\$373,797	\$319,113	\$177	2,771	11,741	1,941	73	92.7%

* Closed listing counts for prior 3 months are preliminary.

Closed Listings by Price Cohort for: December 2023

Single Family: All(New and Existing)

Price Cohort	Closed Listings*	Percent Dist	% Change Year Ago	Closed YTD	% Change Year Ago	Active Listings	DOM	Close to Orig. List Price	Months Inventory
\$0 - \$69,999	10	0.4%	-38%	128	-15%	19	83	76.8%	1.8
\$70,000 - \$99,999	25	1.0%	-7%	341	3%	67	59	72.9%	2.4
\$100,000 - \$149,999	66	2.7%	-8%	872	-15%	219	53	86.6%	3.0
\$150,000 - \$199,999	189	7.8%	19%	2,097	-7%	625	58	88.8%	3.6
\$200,000 - \$249,999	354	14.7%	18%	4,736	8%	1,383	55	92.2%	3.5
\$250,000 - \$299,999	425	17.6%	-11%	6,794	-3%	2,124	70	93.5%	3.8
\$300,000 - \$399,999	610	25.3%	-10%	8,742	-16%	3,065	78	94.3%	4.3
\$400,000 - \$499,999	307	12.7%	1%	4,104	-15%	1,502	89	94.0%	4.4
\$500,000 - \$749,999	290	12.0%	-4%	3,865	-12%	1,605	83	93.8%	5.0
\$750,000 - \$999,999	88	3.7%	-5%	1,099	-7%	551	78	93.7%	6.1
\$1,000,000 +	46	1.9%	10%	650	-13%	581	83	87.6%	10.8
	2,410			33,428		11,741			4.2

* Closed listing counts are preliminary.

Closed Listings by Area for: December 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 01											
2022	Dec	381	\$383,631	\$349,900	\$169	94.5%	273	1,267	289	78	3.1
2023	Dec	320	\$370,553	\$336,765	\$166	94.0%	317	1,383	279	82	3.6
Area: 02											
2022	Dec	87	\$265,562	\$263,749	\$142	94.5%	80	234	65	40	2.1
2023	Dec	79	\$272,327	\$260,000	\$140	92.6%	81	276	60	63	3.2
Area: 03											
2022	Dec	72	\$263,966	\$256,000	\$153	93.4%	52	168	68	40	1.9
2023	Dec	54	\$269,116	\$267,500	\$163	95.7%	52	177	38	44	2.6
Area: 04											
2022	Dec	68	\$322,418	\$300,000	\$170	92.6%	47	159	51	48	1.7
2023	Dec	70	\$317,921	\$302,000	\$167	95.0%	59	202	54	48	2.9
Area: 05											
2022	Dec	24	\$512,988	\$411,000	\$191	93.3%	29	93	27	54	2.1
2023	Dec	33	\$462,536	\$400,000	\$182	93.4%	38	140	26	58	4.1
Area: 06											
2022	Dec	28	\$479,235	\$445,000	\$189	94.8%	33	94	26	33	1.9
2023	Dec	48	\$510,822	\$457,000	\$197	95.2%	29	119	21	39	2.7
Area: 07											
2022	Dec	31	\$161,718	\$168,000	\$132	93.5%	63	165	29	49	3.1
2023	Dec	29	\$133,305	\$123,500	\$113	81.7%	68	205	29	58	5.0
Area: 08											
2022	Dec	29	\$219,976	\$215,000	\$144	88.9%	32	133	21	42	3.3
2023	Dec	22	\$232,400	\$235,000	\$165	92.5%	41	136	15	76	4.0
Area: 09											
2022	Dec	39	\$347,991	\$315,000	\$206	91.2%	51	161	39	45	2.7
2023	Dec	42	\$343,091	\$285,000	\$194	89.6%	38	224	25	49	5.6
Area: 10											
2022	Dec	96	\$577,564	\$479,731	\$202	93.1%	65	341	69	80	3.2
2023	Dec	98	\$622,797	\$550,000	\$207	96.5%	91	391	74	63	3.8
Area: 11											
2022	Dec	14	\$408,359	\$355,000	\$251	91.5%	8	66	12	60	4.6
2023	Dec	13	\$475,048	\$334,000	\$246	83.8%	16	87	5	88	7.1
Area: 12											
2022	Dec	23	\$209,130	\$173,500	\$157	88.3%	50	185	22	68	5.5
2023	Dec	11	\$222,690	\$175,950	\$188	77.8%	54	219	17	98	9.6
Area: 13											
2022	Dec	41	\$513,900	\$475,000	\$258	92.9%	40	124	32	36	2.3
2023	Dec	40	\$541,975	\$402,500	\$233	87.7%	32	170	16	58	4.3
Area: 14											
2022	Dec	44	\$313,258	\$299,250	\$158	95.0%	45	125	46	48	1.6
2023	Dec	44	\$304,367	\$300,000	\$158	94.8%	55	159	31	40	2.5
Area: 15											
2022	Dec	62	\$303,831	\$280,000	\$164	93.9%	52	128	58	50	1.8
2023	Dec	43	\$247,511	\$230,500	\$149	93.1%	69	212	26	53	3.9
Area: 16											
2022	Dec	75	\$266,974	\$260,000	\$153	95.1%	93	250	74	40	2.2
2023	Dec	61	\$261,389	\$261,450	\$144	94.2%	80	285	51	55	3.4
Area: 17											
2022	Dec	131	\$287,428	\$280,000	\$148	94.5%	140	534	104	54	3.0
2023	Dec	107	\$299,804	\$266,459	\$151	93.3%	158	506	95	97	3.5
Area: 18											
2022	Dec	168	\$550,464	\$484,018	\$193	96.1%	129	453	121	50	2.4
2023	Dec	157	\$547,187	\$481,700	\$198	94.2%	107	507	103	84	3.0
Area: 19											
2022	Dec	49	\$209,727	\$212,999	\$156	92.8%	63	210	27	50	3.2
2023	Dec	64	\$192,087	\$198,500	\$144	92.0%	80	286	51	59	4.7
Area: 20											
2022	Dec	121	\$274,184	\$264,990	\$163	92.4%	103	499	92	77	3.9
2023	Dec	119	\$271,940	\$257,045	\$156	91.4%	161	546	100	74	3.9

Closed Listings by Area for: December 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 21											
2022	Dec	41	\$213,582	\$219,999	\$152	92.3%	33	147	22	80	3.6
2023	Dec	37	\$214,779	\$216,000	\$138	86.7%	51	165	29	58	4.8
Area: 22											
2022	Dec	37	\$201,098	\$182,000	\$134	88.3%	38	143	22	62	3.1
2023	Dec	19	\$202,769	\$215,000	\$134	92.0%	35	162	17	68	4.1
Area: 23											
2022	Dec	96	\$265,313	\$269,975	\$155	93.7%	86	390	67	65	3.3
2023	Dec	155	\$257,425	\$246,500	\$149	91.3%	201	679	188	61	4.2
Area: 24											
2022	Dec	13	\$336,000	\$360,000	\$197	85.8%	23	137	14	48	5.7
2023	Dec	13	\$368,763	\$377,500	\$205	89.6%	24	165	8	74	9.0
Area: 25											
2022	Dec	33	\$654,181	\$635,000	\$272	93.5%	51	227	28	57	4.4
2023	Dec	40	\$668,297	\$602,306	\$251	92.3%	50	245	35	89	4.7
Area: 26											
2022	Dec	202	\$541,911	\$480,000	\$228	93.3%	184	916	138	67	3.7
2023	Dec	235	\$495,991	\$414,990	\$217	92.0%	218	1,254	160	90	5.6
Area: 27											
2022	Dec	259	\$345,335	\$328,999	\$170	93.7%	226	1,035	202	62	3.7
2023	Dec	203	\$346,557	\$329,420	\$169	94.0%	239	1,187	208	85	4.2
Area: 28											
2022	Dec	44	\$450,755	\$491,500	\$196	94.4%	46	231	23	54	3.7
2023	Dec	45	\$427,147	\$395,000	\$195	94.0%	53	299	28	65	6.4
Area: 29											
2022	Dec	25	\$260,380	\$269,000	\$143	92.5%	43	162	19	65	4.2
2023	Dec	29	\$245,923	\$217,500	\$156	90.1%	38	173	25	58	5.7
Area: 30											
2022	Dec	42	\$349,789	\$302,750	\$183	93.1%	33	191	33	54	4.0
2023	Dec	55	\$315,049	\$254,000	\$166	91.0%	66	253	36	65	4.9
Area: 31											
2022	Dec	100	\$426,500	\$336,600	\$190	90.5%	127	625	93	72	5.5
2023	Dec	124	\$421,837	\$350,660	\$214	91.2%	170	929	91	89	8.1

* Closed listing counts are preliminary.